

POS Systems: 3 Reasons to Choose Heartland Over Toast

Heartland

VS.

toast



LOCAL SALES AND SUPPORT

- Local sales and support comes standard
- Heartland will field requests, troubleshoot, and solve issues in a reasonable timeframe



PAYMENTS

- Features open credit card processing, with the ability to change payment processing providers at any time
- Allows control of all details and cost of your credit card payments



CONTRACTS

- Price locked for 3 years, guaranteed no increases
- Software contracts can be canceled anytime, no questions asked (90 day notice)

Save time, save money,
save headaches.

Use Heartland POS.

LOCAL SALES AND SUPPORT

- Local sales and support is not provided
- Toast is difficult to contact and has a long response to issues and requests. As of April 2020, Toast cut staff by 50%.

PAYMENTS

- Does not feature open credit card processing
- All users are required to use Toast's credit card processing system

CONTRACTS

- Toast reserves the right to change any other Fees and/or processing rates upon thirty (30) days' prior written notice to Merchant.*
- Merchant shall incur and pay 1) an early termination fee equal to the remaining Software Subscription Fees that would have otherwise been due for the remainder of the then-current Term ("Early Termination Fee") and 2) any applicable processing fee related to Software financing.*

* <https://pos.toasttab.com/merchant-agreement> (6.1 and 8.5)